

iSolve brings home **Triple** honours at Annual Microsoft Awards

iSolve Business Solutions, providers of end-to-end Microsoft solutions and a dedicated Microsoft Partner, took home triple honours at the recent Microsoft Partner Network annual awards ceremony, held at the International Conference Centre (ICC) in Durban on 18 October 2011. Nominated as a finalist in a total of five categories, iSolve won three awards, an achievement that proves the company's dedication towards providing the highest level of service to customers.

The Partner Network Awards pay tribute to top achieving Microsoft partners from across South Africa, recognising excellence in delivering Microsoft solutions, with stringent requirements for entry and a tough judging process to ensure that only the best come out on top. After an extensive entry and judging period, the top three entrants qualify for a position as a finalist, and the highest scoring entrant is named as the winner.

"In order to qualify for nomination, a partner must be a certified Gold or Silver provider in the category competency, and then meet criteria in a variety of areas, including winning new customers, driving customer satisfaction, growing the business, innovation, new technology and proven delivery of services," says Peter Clark, CEO of iSolve.

"iSolve achieved finalist status as Partner of the Year for Business Intelligence and Data Platform, and took home the awards for Learning, Midmarket Solution Provider and Volume Licensing. As a dedicated Microsoft partner, we strive to make a positive impact on Microsoft's market in the country and are proud that our achievements have been recognised in these areas," he adds.

Over the years iSolve has earned a dominant place as a Midmarket Solutions Provider, and has established itself as a Learning Centre of Excellence. Being named Partner of the Year for both affirms the company's strategy and success in these key business areas. Volume Licensing is a new area of business for iSolve, and forms part of the company's strategy for growth across new and existing customer bases. Over the past year the company has seen 158% growth in this vertical, a remarkable achievement that saw iSolve take home the Partner of the Year award ahead of larger, more established Volume Licensing houses.

"In order to win these awards, we needed to present the judges with proof of customer satisfaction around delivery, as well as reference sites, case studies and proof of best practice project methodology, along with skills development plans and achievements. Skills development has always been an important focus for us, particularly in light of the current skills shortage in South Africa. Through our training academy we help to upskill between 50 and 100 previously disadvantaged individuals each year with various Microsoft certifications, and typically employ at least ten of these trainees on an annual basis," says Clark.

“Being named Partner of the Year in three categories, including as a Learning Partner, and achieving finalist status in two others gives our customers the assurance that we are dedicated to providing the best solutions to meet their needs. Our customers are the most important part of our business, so we have invested a significant amount of time into completing this intense process and we are pleased that our efforts have paid off,” he concludes.

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More about iSolve Business Solutions (Pty) Ltd

iSolve Business Solutions (Pty) Ltd, a dedicated Microsoft Partner with Gold competencies in Business Intelligence, Data Platform, Portals & Collaboration and Learning Solutions is dedicated to delivering solutions on the latest Microsoft technologies. The Company has been vetted and certified as a BEE owned company and meets the criteria of the ICT BEE Charter. iSolve has a majority shareholding by Previously Disadvantaged Individuals (PDI) stakeholders. It is also committed to reinvesting in the people of South Africa and has embarked on various projects to help uplift PDI’s through education at the iSolve Learning Academy.

iSolve’s people are the cornerstone of the business. Besides more than 100 skilled and competent Microsoft consultants, iSolve management stems from a technical background, giving a hands-on management approach. iSolve brings to any project a team of dedicated, experienced IT professionals who have been involved in projects both from a vendor as well as a customer perspective.

iSolve’s vision of successful delivery is achieved through a fundamental understanding of business drivers, ensuring that business and IT needs are strategically aligned. This approach allows iSolve to deliver IT services to specification, on time and within budget.

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